

THE LEADER'S TOOLKIT: MASTERING SKILLS FOR EFFECTIVE LEADERSHIP AND ORGANISATIONAL EFFECTIVENESS DUBAI - UAE



DATE

10th - 16th July, 2023

VENUE

Avani Deira Dubai Hotel

FEES

USD 3,750.00 per Participant
(Tuition, Training Materials, Snacks/Lunch, and Sightseeing)

This three-day training in Dubai is tailored to business executives seeking to enhance their leadership and negotiation capabilities. Attendees will delve into foundational principles for effective leadership and negotiation strategies, with specific focus on managing teams using emotional intelligence and navigating complex challenges through leadership strategies in negotiation and mediation. The program offers a unique opportunity to gain practical insights, tools, and techniques that can be immediately applied in real-world business scenarios.

PROGRAM OVERVIEW

Leadership is a critical skill required for business executives who want to succeed in today's dynamic business environment. This three-day practical training has been designed specifically for corporate executives with the purpose of providing participants with a comprehensive toolkit to enhance their leadership abilities, strategic thinking, and negotiation prowess, equipping them with practical techniques and insights for successful leadership and impactful negotiations in today's business landscape.

AGENDA

- Day 1: Arrival
- Day 2: Workshop Day 1
- Day 3: Workshop Day 2
- Day 4: Workshop Day 3
- Day 5: Sightseeing (Desert Safari)

WORKSHOP DAY 1

Foundations for Effective Leadership and Negotiations

- Building Trust and Rapport
- Effective Communication Strategies
- Managing Conflicts
- Ethical Considerations in Business Relationships

Managing Stakeholder Relationships

- Techniques for fostering collaboration and cooperative relationships
- Techniques for managing different stakeholder expectations and needs.
- Understanding different types of conflicts that may arise with stakeholders.
- Managing stakeholder relationships in high-pressure or complex situations.

Highlights of the Labour Law with respect to Employer-Employee Relationships

Skills for Effective Leadership

WORKSHOP DAY 2

Managing Teams using Emotional Intelligence

- Understanding the importance of emotional intelligence in leadership
- Developing emotional intelligence as a leader
- Applying emotional intelligence in the context of leadership strategy
- Understanding team dynamics
- Building and managing high-performing teams
- Developing team leadership skills

WORKSHOP DAY 3

Navigating Complex Challenges: Leadership Strategies in Negotiation and Mediation

Negotiations practicum

- Types of Negotiation
 - Two teams negotiating to reach an agreement.
 - Exercises: Assessing Conflict Mode Instruments and Thinking Outside the Box
 - Participants Role Play and Feedback Assessment
- (All cases centred on employment relations)*

CONSULTANTS PROFILES

JAN DE WACHTER

BUSINESS DIRECTOR (BCHANGE MANAGEMENT CONSULTING)



Mr. Jan De Wachter is a highly accomplished professional with a diverse range of qualifications and extensive experience in the field of human resources. He holds certificates in Productivity Developments instrumentation course, Transformational leadership training programs, and facilitation course to apply SAP HR in organisations. With a background in military training from the S.A Defense Force, he has honed his skills in various computer courses and is proficient in MS Office Suite, SAP, Pastel, WordPerfect, and specialised hearing aid programs.

Mr. De Wachter holds a B. Com. Personnel Management Degree from the University of Pretoria and a B. Com. (Hons) Industrial Psychology Degree from the Rand Afrikaans University. He has undergone training in facilitation skills, team building, organisational development, Myers and Briggs certification, and Firo B certification. As a registered psychometrist, he possesses over 22 years of experience in multiple areas, including administration, recruitment, selection, training, organisational development, facilitation, industrial relations, and change management.

Throughout his career, Mr. De Wachter has worked both as an employee in corporate environments and as a consultant, nationally and internationally. He has been involved in the development and implementation of various software packages, including HR, Business Administration, and Performance Management Systems. He has also gained extensive knowledge and experience in South African labor and tax laws.

With a strong focus on recruitment and selection, organisational development, compensation and benefits, training and development, performance evaluation, and strategic management, Mr. De Wachter has made significant contributions to the companies and organisations he has served. His expertise extends to providing consultations, management and leadership training, and disciplinary issue resolution.

Notably, Mr. De Wachter has held positions such as HR and Administration Manager, Human Resources Director, Group HR Consultant, CEO, and Managing Director for reputable companies. He has successfully undertaken projects involving structuring administration processes, streamlining visa processes, centralising recruitment and selection functions, developing job grading frameworks, implementing organisational development cycles, and establishing performance management frameworks.

Currently, as the Director and Managing Partner at Bchange Management Consulting Middle East, Mr. De Wachter continues to excel in his profession. He has also been involved in special advisory roles and holds the position of Human Resources and Administration Manager for AMI Middle East and AMI Worldwide, part of the Ceva Logistics group.

In addition to his contributions in the field of HR, Mr. De Wachter engages in research and management of investment opportunities in various locations, including the Middle East, Singapore, and South Africa. His exceptional expertise, combined with his dedication and accomplishments, solidify his reputation as a highly regarded professional in the industry.

CONSULTANTS PROFILES



FLORENCE HOPE-WUDU

MANAGING CONSULTANT (PURPLE ALMOND CONSULTING)

Florence Hope-Wudu is a recognised Corporate Governance Consultant by practice and a Chartered Accountant (ACCA UK) by profession. She is the Managing Consultant for Purple Almond Consulting, a firm that provides services in Training, Consulting, Research and Donor Development Projects.

Florence works with boards of financial and public institutions to provide support for their development in the form of training and advisory services. She leads teams to provide governance services to institutions through board evaluation, policy development and governance audit. She co-authored the national curriculum on Corporate Governance "Board Governance Toolkit" to train boards of Specified Entities and the author of "Training Skills Guide", a Resource kit for Adult facilitation.

Florence consults on Corporate Governance for the International Financial Corporation (IFC), World Bank, the German Development Corporation (GIZ), and reputable institutions in Ghana. Florence is an IFC Certified Board Governance Trainer. She started her career with KPMG providing Audit and Advisory services to clients in the financial and non-financial sectors. She holds a Masters from Edinburgh Business School, Scotland-UK, a Professional Executive Masters in ADR and is pursuing a Doctorate Program in Corporate Governance at the University of Edinburgh-UK.



CATHERINE MUSAKALI

CORPORATE GOVERNANCE CONSULTANT

Catherine Musakali is an Advocate of the High Court of Kenya and a Fellow of the Institute of Certified Public Secretaries of Kenya. Catherine is the Founder of Dorion Associates, a firm specializing in governance matters and commercial legal consultancies.

Prior to founding Dorion Associates, Catherine worked for Kenya Shell Limited (Now Vivo Energy Kenya Limited) as their Company Secretary and Head of Legal for over fifteen (15) years, during which period she managed the Legal Functions of Shell operations in Kenya, Uganda, Tanzania, Sudan, Eritrea, Ethiopia, Morocco, Egypt and Tunisia.

She led the development of the following four codes of Corporate Governance;

- Mwongozo, The Code of Corporate Governance for State Corporations in Kenya
- The Capital Markets Code of Corporate Governance Practices for Issuers of Securities in Kenya;
- The ICPSK Code of Corporate Governance for Private Companies; and
- The Code of Corporate Governance for Public Benefit Organisations (NGOs)

She has also led the development of other regulatory governance documentations for corporate institutions in Kenya and other sub-Africa countries. She served as the Chairwoman of the Corporate Governance Steering Committee of the Capital Markets Authority (CMA) and is currently a member of the Capital Markets Master Plan Implementation Committee. She also sat on the Council of the Corporate Secretaries International Association and as such, consults for the IFC. She holds a Bachelor of Laws degree and a Master of Laws degree from the University of Nairobi, a Higher National Diploma in Law (Kenya).

CONSULTANTS PROFILES



SAEED MUSAH-KHALEEPHA

DISPUTE RESOLUTION CONSULTANT

Saeed has over a decade been involved in ADR practice and administration in various capacities including being the Program Manager of Ghana Association of Certified Mediators and Arbitrators (GHACMA). He has assisted in teaching Negotiations at Ashesi University and his recent interests include setting up an ADR Centre and developing Disputes Systems and Mechanisms.

Saeed was the Ag. Executive Director of Gamey and Co ADR Centre, established recently to provide amicable dispute resolution services to corporate bodies, individuals, and governmental agencies. He also served as an Associate Consultant (Employment Relations and Dispute Resolution) at Gamey and Gamey Group where he works in delivering solutions in Employment Relations (ER) and Dispute Resolution (ADR) to corporate institutions and individuals in Negotiations, Mediation and Arbitration services.

Saeed serves as associate facilitator in ER and ADR training programmes and is listed on the roster of the National Labour Commission as Mediator/Arbitrator.

He had both his Bachelors and M.Sc. degrees from Cape Coast University, attended Negotiations, Mediation and Arbitration programmes at Gamey and Gamey, USIP and KAIPTC among others; and studied for LL.B. at Central University.



DR. MANPREET KAUR

COORDINATOR

Dr. Manpreet Kaur is an accomplished professional with over 12 years of experience in the field of Corporate Security and Management. She has advanced in this field for over 12 years, and is currently serving as Manager - International Operations and Business Consultant at ReAssure Advisory DWC LLC, Dubai, UAE. ReAssure Advisory specializes in providing consultancies to financial institutions across various regions of the world.

Dr. Kaur holds a Bachelor's & Master's degree in Psychology & Criminology from Punjabi University in India. Later, she pursued a Ph.D. in Psychology with a research focus on Indian Police Management from the University of Delhi, which is a highly esteemed achievement.

REGISTRATION

TERMS

- All Fees are exclusive of Valued Added Taxes.
- The Fees cover Tuition, Training Materials, Snacks/Lunch, and Sightseeing.
- Full Payment is required within 4-5 business days from the date of invoice. Fees are inclusive of programme digital materials.

NOTE: All Payments should be made in US Dollars.
Full Payment must be received prior to the Training dates.

FORMS

1. Delegate Name:
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7. Delegate Name:
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FEE

USD 3,750.00 per Participant

PAYMENT DETAILS

Name: BCHANGE MANAGEMENT CONSULTING

Bank Name: RAK Bank

Account Number: 0372862011001

IBAN: AE290400000372862011001

Swift Code: NRAKAEAKXXX

CANCELLATION POLICY

To obtain full refund if any, cancellations must be received in writing by email two (2) weeks before training dates

Cancellation fees shall be:

- **50% of total fees a week to training date**
- **70% of total fees 1-2 days to training date**
- **80% of total fees for no show and no notice**

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CONTACT US

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Organisation Details and Authorisation

Please send the invoice to:

Company Name:

Authorised by:

Designation:

Email:

Company Postal Address:

Telephone No.:

